

AEROSPACE & DEFENSE

MEETINGS TORINO



The 9th International Business Convention for the aerospace industry

Torino / ITALY
NOVEMBER 28-30 | 2023

-  CONFERENCES
-  ONE-TO-ONE MEETINGS
-  WORKSHOPS
-  EXHIBITION

 www.aerospacemeetings.com  #ADMTorino23



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What's A&DM Torino?



Over the eight past editions, **A&DM Torino** has established itself as the only international matchmaking event for the aerospace and defense industry in Italy.

Across 3 days, participating companies have the chance to meet, build up targeted business relations and develop new projects with partners from all over the world.

Constantly evolving to meet industry demands and unlike other typical aerospace events, A&DM Torino connects OEMs and their Tier 1 & 2 suppliers with manufacturers and service providers from both civil and defense aviation, through a series of individually tailored one-to-one meetings.

Facts & Figures 2021 edition

-  **1,600** Participants
-  **+ 8,000** One-to-One meetings
-  **+ 600** Companies
-  **30** Countries represented*



CONFERENCES & WORKSHOPS

A&DM Torino features a **full program of conference sessions** that will bring together the aerospace and defense community to explore the key challenges and opportunities of the future of aerospace.

KEY TOPICS 2021

- > SUSTAINABILITY AND GREEN AVIATION
- > SPACE ECOSYSTEM
- > DEFENSE AND CYBERSECURITY
- > ADVANCED AND URBAN AIR MOBILITY

Event Format

ONE-TO-ONE MEETINGS

A&DM Torino guarantees **targeted** one-to-one meetings scheduled by BCI Aerospace, leading event organizer for the aerospace industry. This **matchmaking formula** - first developed in Toulouse and then extended and applied to other key global aerospace hubs such as Seattle, Montréal, Torino and Nagoya - is the **perfect business tool** for procurement, engineering, commodity and technical teams, as well as for service providers.

How to schedule meetings?

FILL OUT A SHORT FORM

to describe capabilities, applications and requirements

SELECT/REQUEST MEETINGS

with relevant contacts through the online platform

APPROVE/REFUSE MEETINGS

requests

RECEIVE YOUR INDIVIDUAL SCHEDULE

tailored to your requests

What primes say?

The A&DMs of Torino certainly contribute to the growth of the aeronautical supply chain with a strong impulse to the creation of contacts and partnerships which are paramount in a complex and technologically advanced context like ours. The SMEs and the Research Centers we collaborate with are certainly national and international production excellence: this is a great opportunity to meet and discuss new projects and opportunities.

Manuela BRERO / AVIO AERO
Strategic Sourcing Leader

A&DM is the international convention in Italy where to meet Aerospace MVPs and SMEs in the aim to build concrete and fruitful collaboration.

Walter CUGNO / THALES ALENIA SPACE
Vice President Domain Science and Exploration

This year A&DM Torino will be the perfect place to boost the relaunch of the Italian supply chain in the international business, putting in connection major industry players with flexible, customer-oriented, innovative and sustainable ecosystem of Aerospace and Defense SMEs.

Giacinto CARULLO / LEONARDO S.p.a.
Chief Procurement & Supply Chain Officer



Torino - Piemonte a leading global hub for aerospace

20,000
employees

€ 7 bn
turnover

350
SMEs and many international key players

Strategic Sourcing

In Piemonte you can find a **complete aerospace supply chain**, featured by all fields of production, services and processes:

- > Aerostructures
- > Advanced propulsion systems
- > Space systems & satellites
- > UAV, UAS, OPV
- > On board avionics systems
- > Interiors & inflight entertainment systems
- > Electronic and electrical systems and subsystems
- > Actuation systems
- > Design and analysis, engineering, prototyping
- > MRO.

Aerospace in Italy
7th in the world
4th in Europe

47,274
employees

€ 16.4 bn
turnover

514
companies (86% aircraft / 14% space)

Exhibition Center

A&DM Torino will take place at OVAL LINGOTTO
Via Giacomo Matté Trucco, 70
10126 Torino - Italy



PROGRAM

November 28 | 2023

- 1:30 PM Welcoming of registered visitors
- 2:00 - 6.00 PM Opening conference

November 29 | 2023

- 8:00 AM Welcoming of registered visitors
- 9:00 AM - 12:30 AM Conferences & pre-arranged one-to-one meetings
- 12:30 PM Networking lunch
- 2:00 PM - 6:30 PM Pre-arranged one-to-one meetings & conferences
- 7:00 PM Networking cocktail

November 30 | 2023

- 8:00 AM Welcoming of registered visitors
- 9:00 AM - 12:30 AM Conferences & pre-arranged one-to-one meetings
- 12:30 PM Networking lunch
- 2:00 PM - 6:30 PM Pre-arranged one-to-one meetings & conferences

CONTACT

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BCI AEROSPACE

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